

Gwinnett County Board of Commissioners Agenda Request

GCID #	Group With GCID #:	<input type="checkbox"/> Grants <input type="checkbox"/> Contracts <input type="checkbox"/> Rezoning <input type="checkbox"/> Public Hearing	
20091081			
Department:	Water Resources	Date Submitted:	09/29/2009
Working Session:	10/20/2009	Business Session:	10/20/2009
Submitted By:	Purchasing - Pat Elliott - BD	Public Hearing:	
Budget Type:	Operating	Multiple Depts?	No
Agenda Type	Award	Special Routing:	
Item of Business:	Award		Rezoning Type
BL096-09, field inspections of Gwinnett County fire hydrants on a multi-year contract, Department of Water Resources, to low bidder, American Flow Services, LLC. The initial term of this contract shall be October 20, 2009 through December 31, 2009, base bid \$150,000.00. This contract shall terminate absolutely and without further obligation on the part of the County on December 31, 2009 and at the close of each succeeding calendar year for which it may be renewed. This contract may be automatically renewed on an annual basis for four additional twelve-month terms, for a total lifetime contract term of five years, total base bid of \$750,000.00, upon the same terms and conditions as provided for in this agreement, unless previously terminated.		Locked by Purchasing	<input type="checkbox"/> Yes
Attachments	Summary sheet, justification letter, tabulation		
Authorization: Chairman's Signature?	No		
Staff Recommendation	Award		
Department Head	ajbovos (10/1/2009)		
Attorney	fsfields (10/8/2009)		
Attorney's Comments			
Agenda Purpose Only	<input checked="" type="checkbox"/>	As To Form	<input type="checkbox"/>
		Hold for Pickup?	<input type="checkbox"/>

Financial Services Use Only

Financial Action Requested				
Budgeted	Fund Name	Current Balance	Requested Allocation	Director's Initials
Yes	Water & Sewer	(*)	\$150,000	ajbovos (10/7/2009)
Finance Comments	(*) The individual balance of each fund or project is checked as items are purchased or services used. The requested allocation is a county-wide estimate based on the recommended bid.			

County Clerk Use Only

Working Session	Consent	Motion	Beaudreau	PH was Held?	<input type="checkbox"/>
Action	Approved	2nd by	Kenerly		
Tabled		Vote	4-0 (Lasseter Absent)		

Financial Supplemental Report

GCID #: 20091081

Date: 9/29/2009

Department: Water Resources

Action Requested:

Award BL096-09, field inspections of Gwinnett County fire hydrants on a multi-year contract, Department of Water Resources, to low bidder, American Flow Services, LLC. The initial term of this contract shall be October 20, 2009 through December 31, 2009, base bid \$150,000.00. This contract shall terminate absolutely and without further obligation on the part of the County on December 31, 2009 and at the close of each succeeding calendar year for which it may be renewed. This contract may be automatically renewed on an annual basis for four additional twelve-month terms, for a total lifetime contract term of five years, total base bid of \$750,000.00, upon the same terms and conditions as provided for in this agreement, unless previously terminated.

Obligations Requested: \$750,000.00 Do Total Obligations Agree With "Action Requested"? Yes No

Budgeted: Yes No If yes, when was funding approved? 2009

Proposed: Appropriated Funding <input checked="" type="checkbox"/> Revenue <input type="checkbox"/>						
Fiscal Year YYYY	Fund	Fund Center	Cost Center	Commitment Item	WBS Element	Amount
2009	501	111001	19080004	504041000		\$150,000.00

Transfer Requested: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>		If yes, transfer from:				
Fiscal Year YYYY	Fund	Fund Center	Cost Center	Commitment Item	WBS Element	Amount

Document ID Number: _____

Attachments Included: Justification/Explanation Letter Yes No
 Contract/Agreement Yes No Other Back-up Yes No

Additional Information/Comments:

Contact for Questions: RICHARD PLATTO Phone: (678) 376-6879

FINANCIAL SERVICES USE ONLY:	Reviewers Approval	JMJ	Reviewers Approval	Reviewers Approval
	Reviewers Approval		Reviewers Approval	Reviewers Approval

Budget Recommendation:

SUMMARY – BL096-09
Field Inspections of Gwinnett County Fire Hydrants
on a Multi-Year Contract

PURPOSE:	Field inspection of fire hydrants
LOCATION:	Various locations throughout Gwinnett County
AMOUNT TO BE SPENT:	\$150,000.00 First term \$750,000.00 Total base bid
PREVIOUS CONTRACT AWARD AMOUNT:	N/A
AMOUNT SPENT PREVIOUS CONTRACT:	N/A
INCREASE/DECREASE (CURRENT CONTRACT VS. PREVIOUS CONTRACT):	N/A
NUMBER OF BIDS/PROPOSALS MAILED:	11 185 Website viewings
NUMBER OF RESPONSES:	13
PRE-BID/PROPOSAL CONFERENCE HELD (YES/NO) IF YES, NUMBER OF FIRMS REPRESENTED:	Yes 8
REASONS FOR LIMITED RESPONSE (IF RELEVANT):	N/A
RENEWAL OPTION NUMBER	N/A
MARKET PRICES COMPARISON (FOR RENEWALS):	N/A
PROPOSED CONTRACT TERM:	First term, October 20, 2009 through December 31, 2009

COMMENTS:

MEMORANDUM

TO: Bryant Davis
Purchasing Division

THRU: Richard Platto, Financial Manager
Department of Water Resources

FROM: Steve Gresham
Department of Water Resources

SUBJECT: Recommendation for BL096-09, Field Inspections of Gwinnett County Fire Hydrants on Multi-Year Contract

DATE: September 24, 2009

The Department of Water Resources recommends award of the above referenced contract to American Flow Services, LLC (Amflo). They are the low bidder meeting specifications of the contract. This contract was bid with the award based on the number of hydrants the contractor can inspect for the budgeted funds we have to spend. Their base bid amount per hydrant inspection is \$10.98. In the first term of the contract, we will inspect 13,661 hydrants at the budgeted amount of \$150,000. We have \$150,000 per year budgeted over the next 5 years for this contract. We will be able to inspect all county owned fire hydrants in this 5 year period.

This agreement may be automatically renewed on an annual basis for 4 additional twelve-month terms, for a total lifetime agreement term of 5 years for a total base bid of \$750,000.00 upon the same terms and conditions, unless previously terminated. Termination may happen for either cause, convenience or a lack of funding.

Amount spent previous contract \$0 (New contract)
Estimated amount to be spent for current contract \$150,000.00

1. Total obligations requested: \$ 150,000.00
2. Do total obligations agree with "Action Requested"? Yes X No _____
3. Budgeted: Yes X No _____
4. Contact name: Richard Platto Contact phone: 678-376-6879

5. Proposed Funding:

Fiscal Year (FY)	Fund	Fund Center	Cost Center	Commitment Item	WBS Element	Amount
2009	501	111001	19080004	504041000		\$150,000

6. Transfer required: Yes No If yes, transfer from:

Fiscal Year (FY)	Fund	Fund Center	Cost Center	Commitment Item	WBS Element	Amount

Field Inspection of Gwinnett County Fire Hydrants on a Multi-Year Contract
Department of Water Resources

			American Flow Services, LLC (L)		Davidson Hydrant & Utility Services, LLC (OC)		DMD Consultants, Inc. (OS)		LJ Whitsell Enterprises, Inc. (L)		Mueller Service Co., LLC (OC)		Samples Preservation, Inc. (OC)		Southern Specialties 1, Inc. (OS)	
ITEM #	DESCRIPTION	APPROX. QTY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Field Inspection of Fire Hydrants per bid requirements and specifications	43,000	\$10.98	\$472,140.00	\$12.50	\$537,500.00	\$24.70	\$1,062,100.00	*\$35.00	\$745,000.00	\$19.90	\$855,700.00	\$15.00	\$645,000.00	\$12.00	\$516,000.00
Will vendor hold pricing firm? January 1, 2010 - December 31, 2010			0%		0%		2%		45% Decrease		3.5%		0%			
Will vendor hold pricing firm? January 1, 2011 - December 31, 2011			0%		0%		2%		0%		3.5%		2%			
Will vendor hold pricing firm? January 1, 2011 - December 31, 2012			5%		2%		2%		0%		3.5%		2%			
Will vendor hold pricing firm? January 1, 2013 - December 31, 2013			0%		0%		2%		0%		3.5%		2%			

			Steele and Associates, Inc. (OC)		Triton Industries, Inc. (OC)		United Water Solutions, Inc. (OC)		Video Industrial Services, Inc. (OS)		Wachs Valve and Hydrant Services, LLC (OS)		Woodside Environmental Services (OS)	
ITEM #	DESCRIPTION	APPROX. QTY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Field Inspection of Fire Hydrants per bid requirements and specifications	43,000	\$17.00	\$731,000.00	\$12.50	\$537,500.00	\$16.00	\$688,000.00	\$32.00	\$1,376,000.00	\$50.00	\$2,150,000.00	\$25.00	\$1,075,000.00
Will vendor hold pricing firm? January 1, 2010 - December 31, 2010			3.5%		0%		0%		2%		0%		2%	
Will vendor hold pricing firm? January 1, 2011 - December 31, 2011			3.5%		0%		0%		2%		0%		2%	
Will vendor hold pricing firm? January 1, 2011 - December 31, 2012			3.5%		0%		0%		2%		0%		5%	
Will vendor hold pricing firm? January 1, 2013 - December 31, 2013			3.5%		0%		0%		2%		0%		5%	

Recommended Vendor:
American Flow Services, LLC
Attn: Mr. Eric Moseley
4953 Austin Park Ave., Ste B
Buford, GA 30518
Phone: 678-357-9376
Fax: 770-388-7583
email: em@americanflowservices.com

Principals
Mr. M. Eric Moseley
405 Derbyshire Ct
Conyers, GA 30094
Phone: 678-357-9376

Mr. Clayton Knowles
3614 Maple Valley Dr.
Buford, GA 30519
Phone: 678-618-3342

*Year 1 price \$35.00 each
Year 2-5 \$15.00 each